







## THE WALL STREET JOURNAL.

# Moneyball of Economics: How One Man Is Knocking it Out of the Park

## Bloomberg

- #1 Forecaster: Nonfarm Payrolls
- #1 Forecaster: Jobless Claims
- #1 Forecaster: Retail

#### MONEYBALL ECONOMICS

Data

Insight

Foresight

## Not your Momma's Economics

Common Sense

MONEYBALL ECONOMICS
Data. Insight.

Foresight

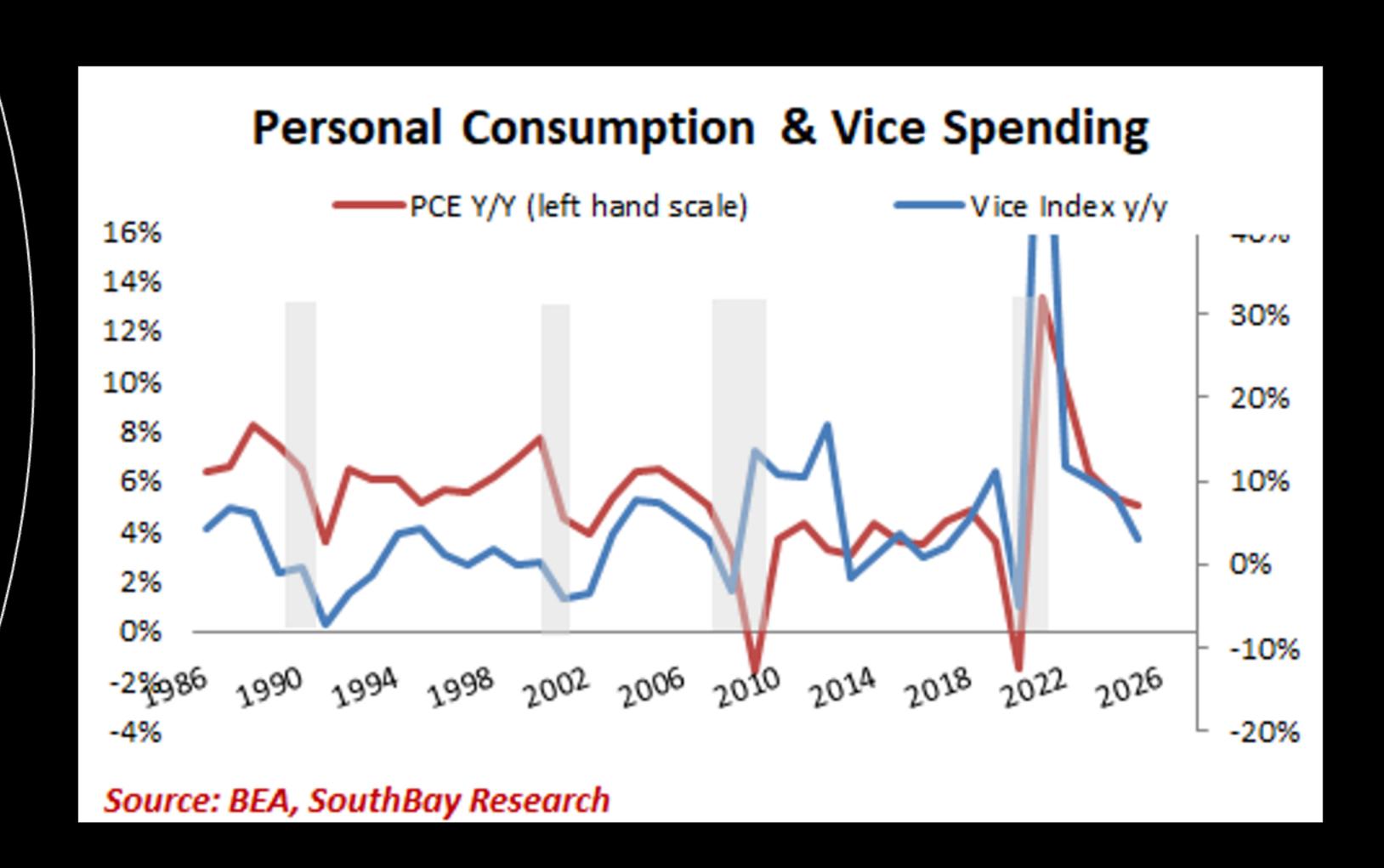
Data Driven

- Consumers: Track transactions and things
- Companies: Track hiring
- Government: Track funding and policy

### Data. Insight.\Foresight

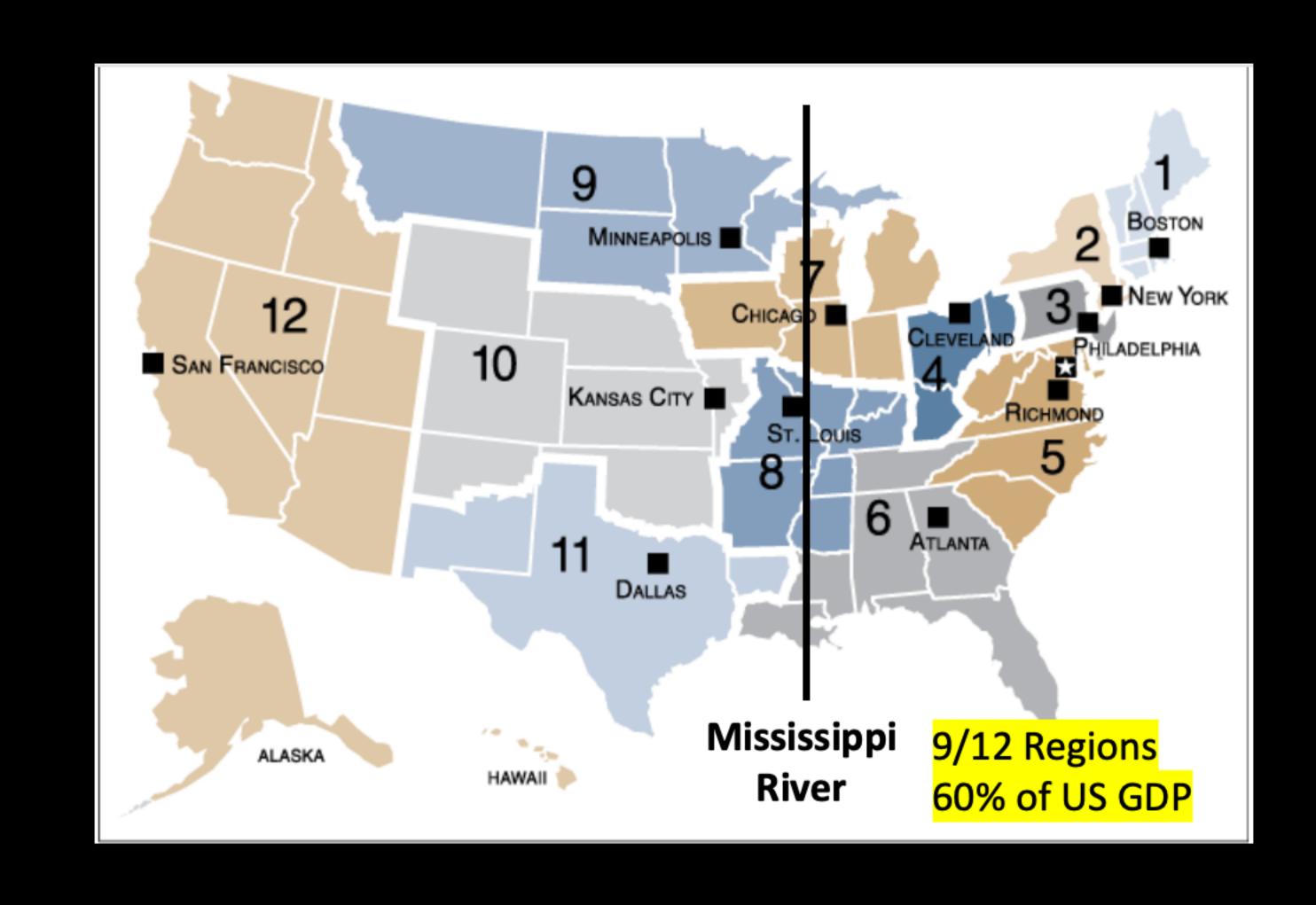
#### **Good Data**

- The Vice Index
  - Every gender, race, age, ethnic group
  - Broad sample population



#### Map of Federal Reserve Regions

District	Share of US GDP
12	23%
6	14%
7	11%
11	10%
5	10%
2	8%
3	7%
1	5%
10	4%
8	3%
4	3%
9	3%

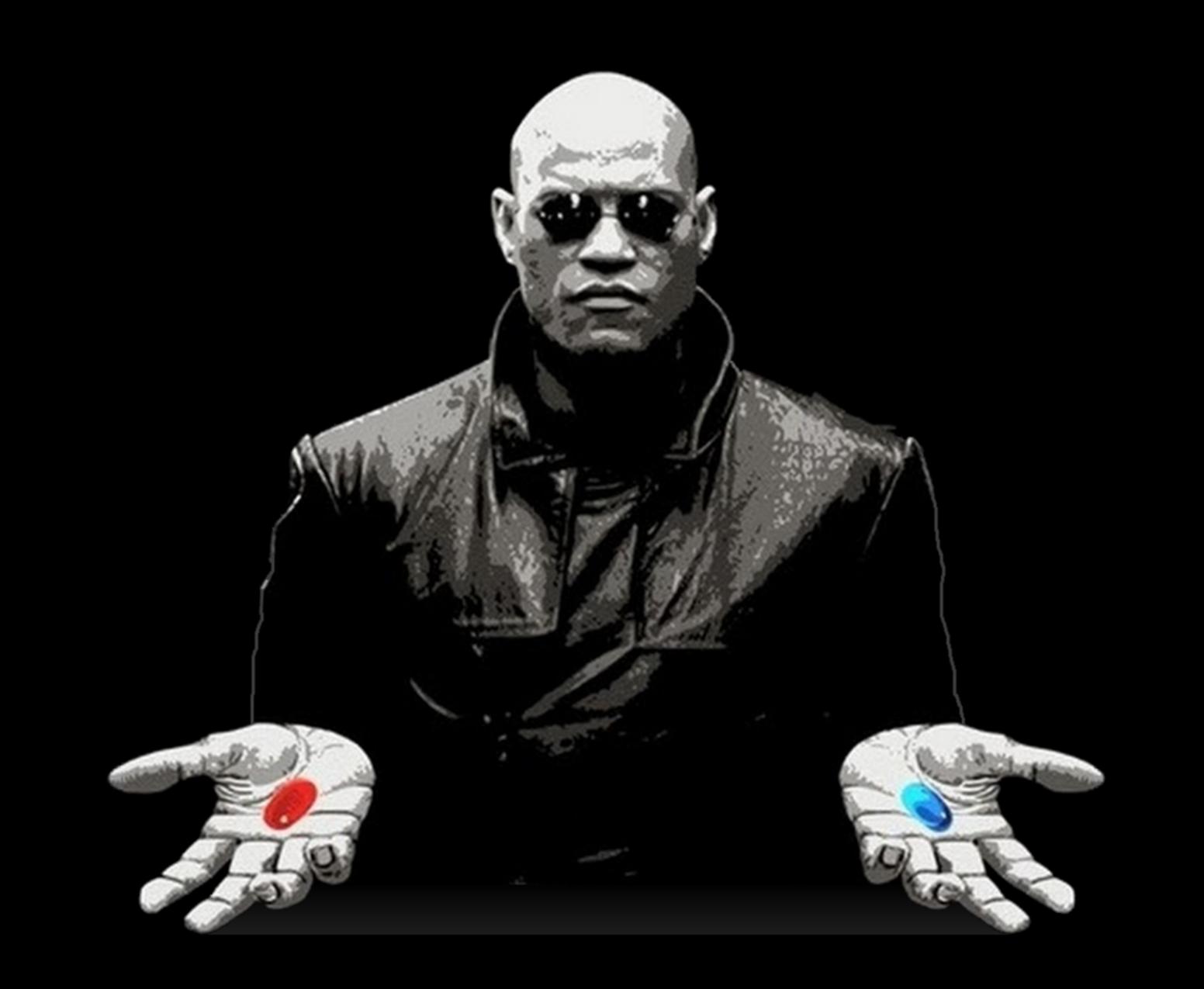


#### Human Behavior Affecting Wall Street

• Different Experiences

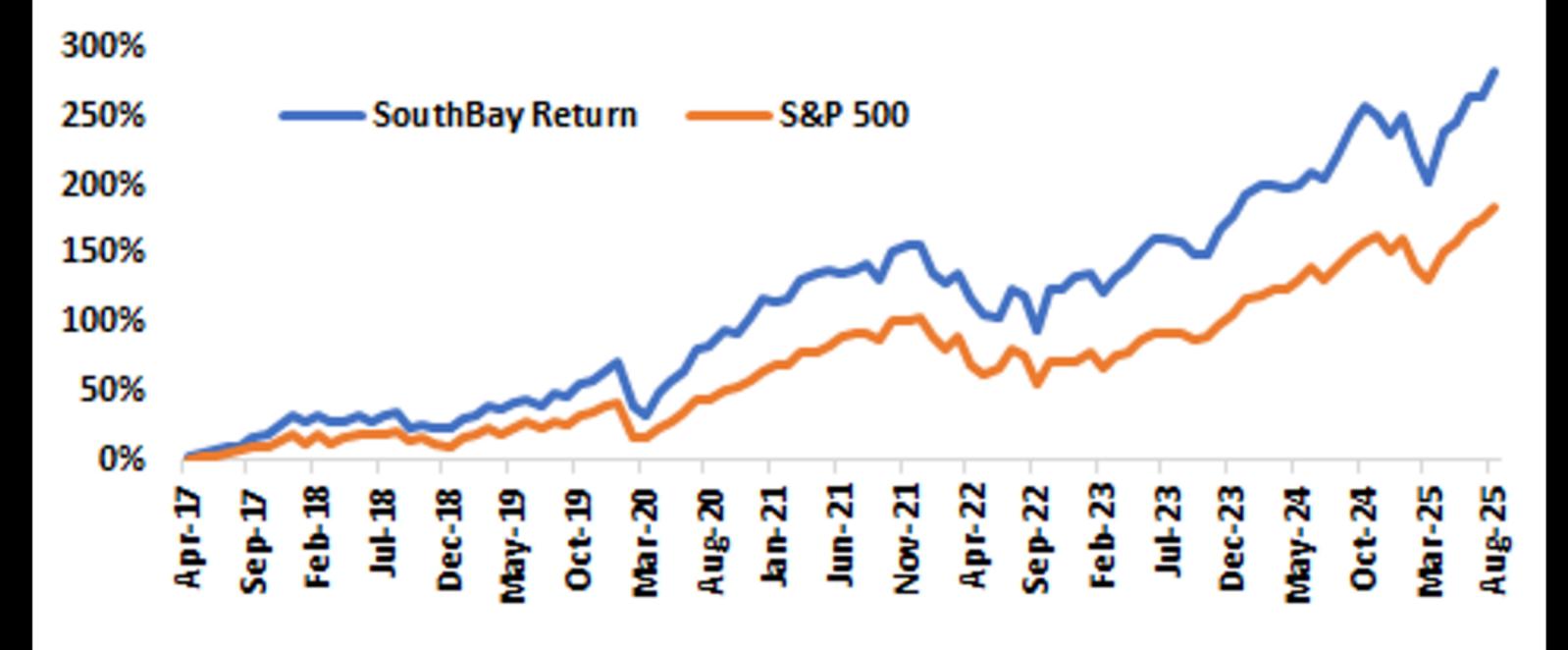
Rewards over risk: Herd Mentality

Institutional Resistance



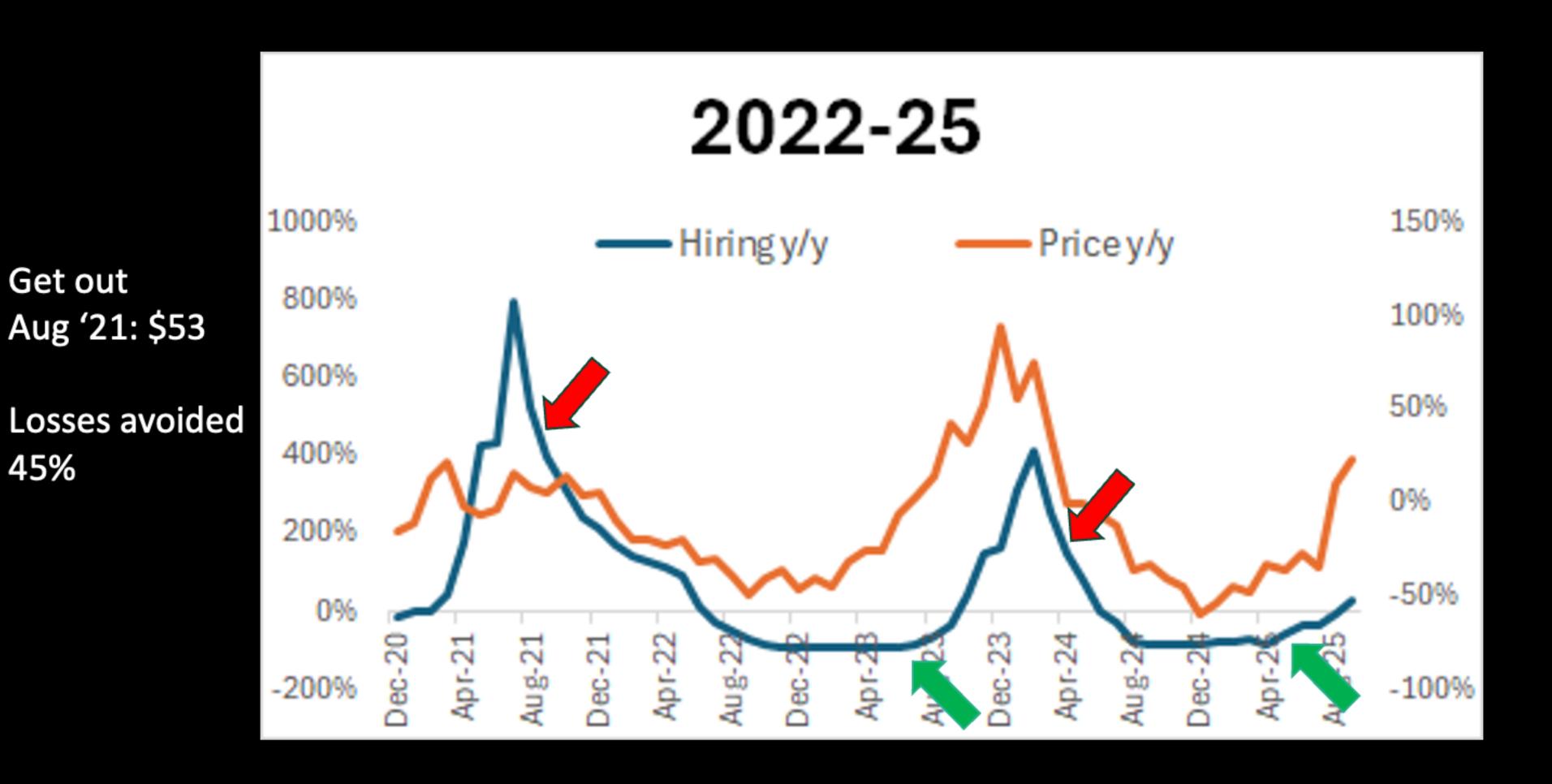
## Hiring Data & ETFs

#### SouthBay Hiring-Based ETF Portfolio Balancing Compounded Yield (Since Inception)



<sup>\*</sup> Adjusted for Dividends

#### Hiring Data & Stock Prices: Intel (INTC)



45%

Get in (stabilized+): Jun '23~Mar '24 \$32 <del>></del> \$44

Earned: 36%

Losses avoided: 55%

Get in (stabilized +): Apr '25: \$20

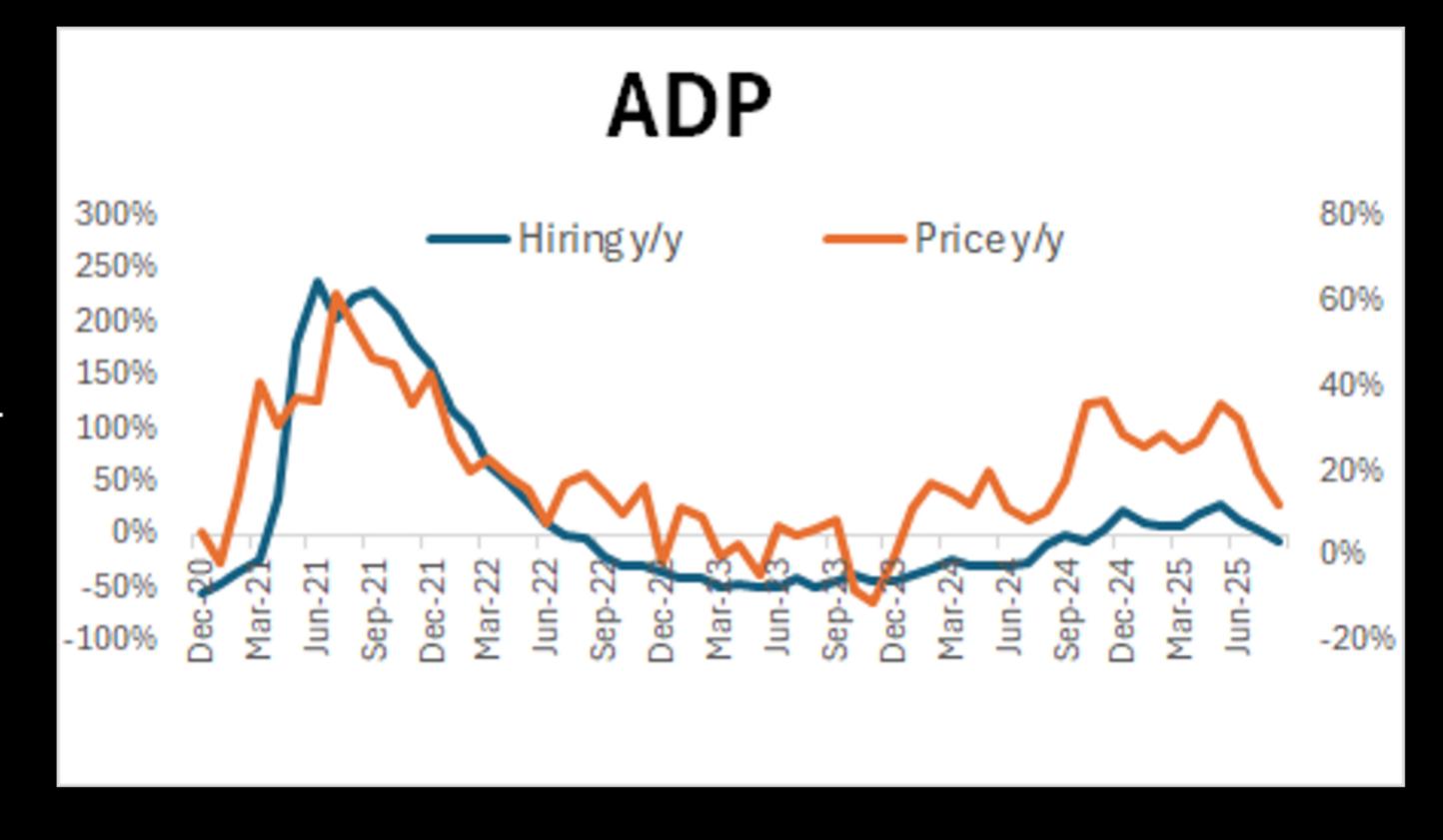
### Hiring Data & Stock Prices: ADP (ADP)

Get in:

Jan '21 ~ Dec '21

\$162 → \$242

Gained: 50% Losses avoided: 15%

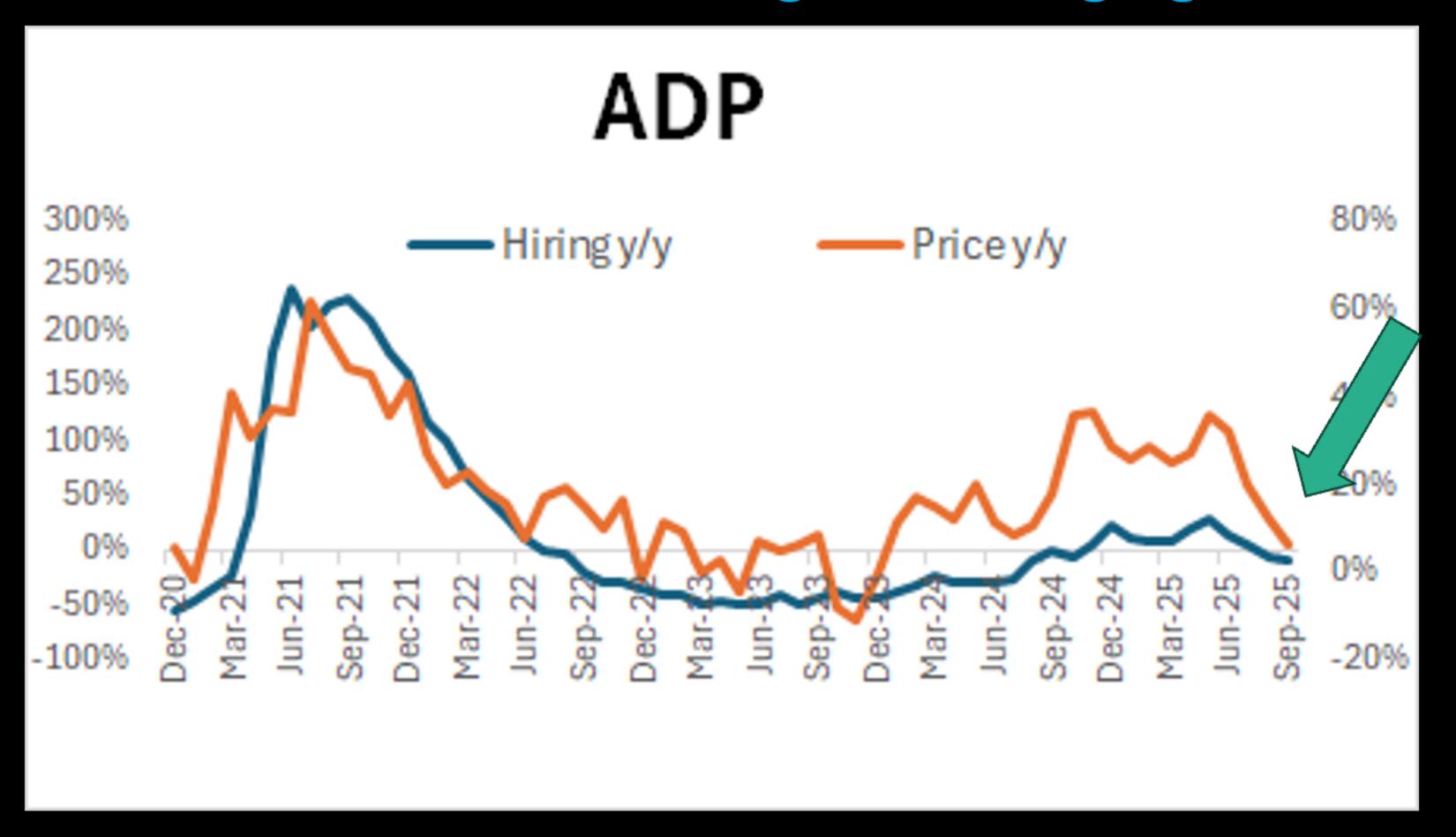


Get in (stabilize+): Jan '24 ~ Jul '25 \$235 → \$305

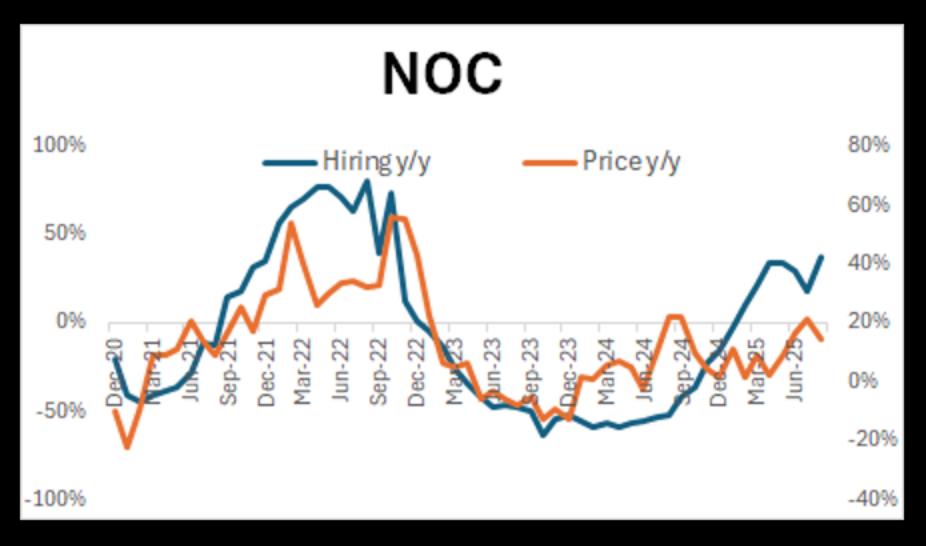
Gained: 28%

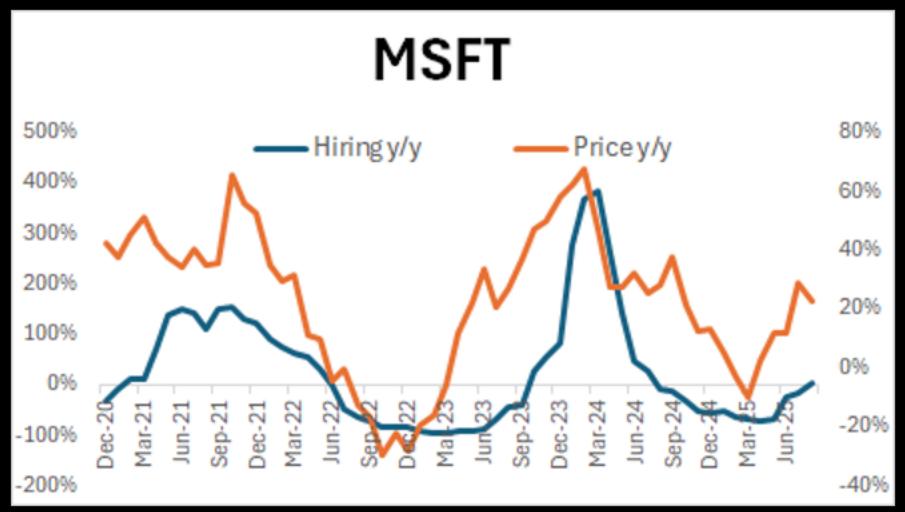
Stock price frequently overshoots and then reconverges to hiring signal

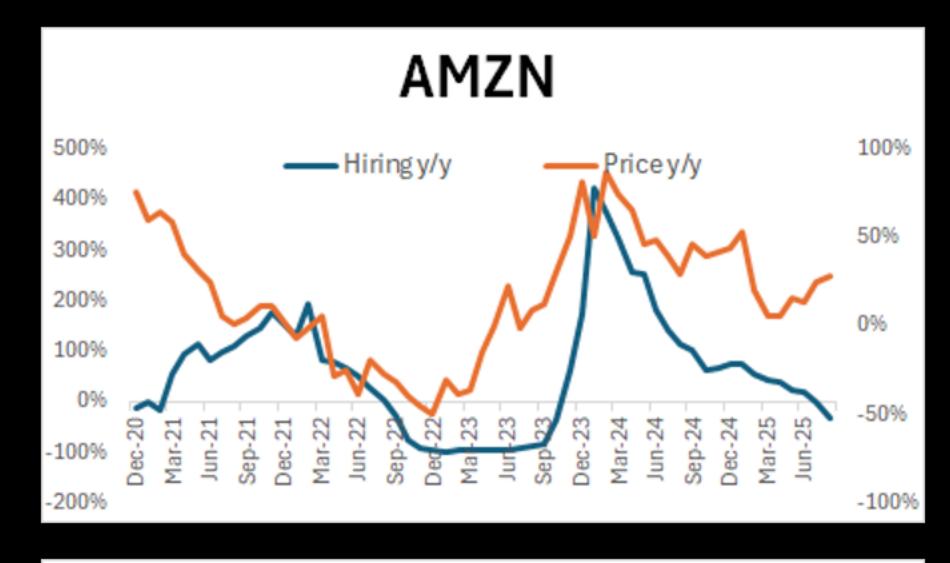
# Hiring Data & Stock Prices: ADP (ADP) Stock price frequently overshoots and then reconverges to hiring signal

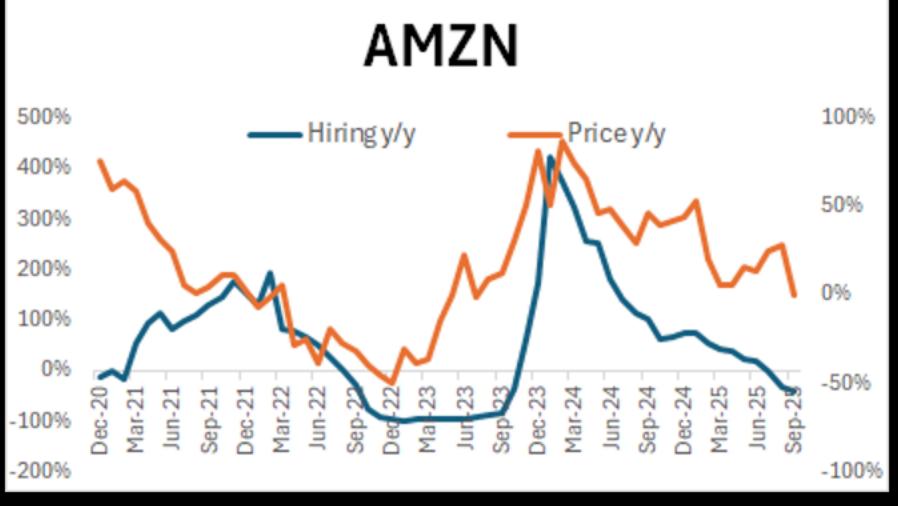


#### Ideas









Government
Aligned
Investing:
Biggest investor
around

Cheap Energy: Goodbye alternative energy, Hello Nuclear & Cheap oil (Venezuela anyone.....)

War: military equipment from US, South Korea, Israel, Turkey, UK/France

Healthcare: Post-war Ukraine hospitals need US equipment; US onshoring of pharmaceuticals

Al's Next Wave: Services over hardware